

Message Text

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PAGE 01 STATE 078282
ORIGIN EB-08

INFO OCT-01 EUR-12 ISO-00 DODE-00 NSAE-00 USIA-06
TRSE-00 ERDA-05 CIAE-00 COME-00 /032 R

DRAFTED BY EB/ITP/EWT - AJREICHENBACH:LLB
APPROVED BY EB/ITP/EWT - WAROOT
EUR/WE - EBEIGEL

-----080733Z 116780 /17

R 072248Z APR 77
FM SECSTATE WASHDC
TO AMEMBASSY PARIS

C O N F I D E N T I A L STATE 078282

E.O. 11652: XGDS-1

TAGS: ESTC, FR

SUBJECT: EXPORT OF ADVANCED COMPUTERS TO FRANCE

REF: PARIS (76) 5087

1. IBM CONTINUE TO BRING TO OUR ATTENTION CASES WHERE THEY ALLEGE THE FOREIGN OFFICE OR MINISTRY OF INDUSTRY DRAG THEIR FEET ON ISSUANCE OF LETTERS OF ASSURANCE. AS THE EMBASSY IS AWARE, IBM CONSIDERS SUCH ACTION TO BE A DELIBERATE ATTEMPT TO FRUSTRATE THE SALE IN ORDER TO GIVE PREFERENTIAL TREATMENT TO FRENCH FIRMS IN THE POSITION TO OFFER COMPARABLE OR SUITABLE EQUIPMENT TO PERFORM THE SAME FUNCTION.

2. WE HAVE TOLD IBM - WASHINGTON THAT IN CASES WHERE MORE THAN 60 DAYS HAVE ELAPSED SINCE SUBMISSION OF THE REQUEST FOR THE LETTER OF ASSURANCE, WE WOULD ASK THE EMBASSY TO MAKE INQUIRY AT THE FOREIGN OFFICE. IBM HAS ALSO BEEN TOLD, AND REMINDED ONCE AGAIN THIS DATE, CONFIDENTIAL

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THAT WE PREFER HANDLING SUCH FOLLOW-UP REQUEST IN THIS MANNER, RATHER THAN IBM-FRANCE ASKING THE EMBASSY DIRECTLY TO MAKE AN APPROACH.

3. THE CURRENT CASE INVOLVES A REQUEST OF JANUARY 26 TO THE MINISTRY OF INDUSTRY FOR THE SALE OF AN IBM 360/168 TO THE FIRM RENAULT. IBM IS ANXIOUS TO RECEIVE

APPROVAL IN ORDER TO SCHEDULE SHIPMENT OF THE EQUIPMENT
FOR THE CONTRACTED MAY 6 INSTALLATION.

4. THE EMBASSY SHOULD MAKE INQUIRY AT THE FOREIGN
OFFICE ON THE STATUS OF THIS LETTER OF ASSURANCE.
VANCE

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01-Jan-1994 12:00:00 am
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: LOBBYING, STRATEGIC TRADE CONTROLS, COMPUTERS, EXPORT LICENSES
Control Number: n/a
Copy: SINGLE
Sent Date: 07-Apr-1977 12:00:00 am
Decaption Date: 01-Jan-1960 12:00:00 am
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 22 May 2009
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1977STATE078282
Document Source: CORE
Document Unique ID: 00
Drafter: AJREICHENBACH:LLB
Enclosure: n/a
Executive Order: X1
Errors: N/A
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Film Number: D770122-1076
Format: TEL
From: STATE
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1977/newtext/t19770476/aaaacofh.tel
Line Count: 68
Litigation Code IDs:
Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: c31349a8-c288-dd11-92da-001cc4696bcc
Office: ORIGIN EB
Original Classification: CONFIDENTIAL
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
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Previous Handling Restrictions: n/a
Reference: 77 PARIS 1977
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 01-Mar-2005 12:00:00 am
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 2863040
Secure: OPEN
Status: NATIVE
Subject: EXPORT OF ADVANCED COMPUTERS TO FRANCE
TAGS: ESTC, FR, US, IBM
To: PARIS
Type: TE
vdkgvwkey: odbc://SAS/SAS.dbo.SAS_Docs/c31349a8-c288-dd11-92da-001cc4696bcc
Review Markings:
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